Mark One provides a robust single-origin manufacturing solution that is highly versatile and easily scalable. We’ve built a service offering that can expand or contract to meet our clients’ revolving needs along any point in the manufacturing process, from original concept to end customer delivery.
WHO WE ARE

SINGLE-ORIGIN SOLUTIONS FROM DESIGN TO DELIVERY

- In short, Mark One provides high-quality, engineered metal & plastic components & assemblies to major OEM’s throughout the world
- Founded in 1996, Mark One is a privately-owned American company based in Minster, Ohio with international offices & warehousing
- Combined, we have centuries of manufacturing, engineering, customer service, & sales experience
- Customers throughout North America and expanding into Europe with over $250,000,000 in Lifetime Sales & 50,000,000 parts manufactured
- Sourcing with international suppliers since 2004 (Utilizing over 100 Vetted & Battle-Tested Suppliers with 25 Core Suppliers)
OUR “A-Z” MANUFACTURING APPROACH

Mark One Manufacturing is the single owner of all the solutions it provides. We don’t help our clients find solutions -- we are the solution. Each service we provide is executed by an employee of Mark One who owns responsibility for its success. This approach increases quality while reducing cost and variables to our clients.
COME SAY HI!
Our open-door policy means you can pop in at any of our locations anytime, without notice and without us!
SERVICE LINES

We’ve considered the entire product ecosystem - from design, to manufacturing, to storage, to delivery, & every stop in between.
IDEATION, INTUITIVE DESIGN, PROTOTYPING, & ENGINEERING

We help clients imagine their product and bring it to life through intuitive design. Intuitive design means we always consider the manufacturing and production implications of our design recommendations. Smarter builds correlate to cost savings which all start in the design phase.

Our services include:

- Product Development
- Manufacturing Process Selection
- Engineering
- Prototyping
- IP & Patents
QUALITY CONTROL & TESTING

We ensure that product designs can withstand the demands of real life through systematic quality control and robust testing. We have a resident metallurgist and perform various lab tests on the material used in the product to make sure it meets required specifications both off-shore and domestically.

Our services include:

• Quality Control & Inspection (Single or Dual Location)
• Metallurgist
• Lab Testing
• Blue Light Scanning to 3D CAD models for Reverse Engineering
MANUFACTURING & ASSEMBLY

This company was founded in manufacturing and our capabilities are sophisticated and wide-ranging. We’ll provide you a turn-key solution regardless of how complicated or challenging the manufacturing and/or assembly process might be.

Our services include:

- Machining
- Casting/Permanent Mold
- Stamping/Fine Blanking
- Forging (Hot & Cold)
- Plastic Injection Molding
- Welding
- Vibration Welding
- Assembly & Kitting
- Powder Coating
- Painting
- Etching & Blasting
- Polishing
- Plating
- Raster
- Laser-Cutting
- High Resolution Printing
- Pad Printing/Screen Printing
- Packaging
- Wire Braiding
- Wire Over-Molding
LOGISTICS, SUPPLY CHAIN, & PROGRAM MANAGEMENT

We’ll carefully plan how to move your product anywhere around the world in the most cost effective and efficient manner possible. And when you need to store it at one of our locations, we’ll provide JIT releases and make sure you know exactly how much you have and where it’s located.

Our services include:

- Supply Chain Management
- Inventory Management
- Weekly Supplier Inventory Reports
- Contingency Planning (Safety Stocks)
- Freight Consolidation
- Warehouse Management
- Tariff and Duty Engineering
TARIFFS & INTERNATIONAL TRADE

Mark One provides fully integrated tariff analysis and multi-level solutions for all components sourced.

Our services include:

- HTC Classification Services
- HTC Exclusion & Refund Request Services
- HTC Custom Ruling Filing Services
- Mark One has two in-house attorneys who specialize in international law
- Mark One also has a strategic partnership with the law firm Sandler, Travis, & Rosenberg, P.A. with locations all around the World and a line of communication directly to Washington D.C.
We’ll help you finance and manage your programs, keep you organized and informed, & help protect your most important assets regardless of where they are located.

Our services include:

• Financing New Programs / Inventory
• Negotiated Supplier Payment Terms
• Domestic Accountability & Recourse for Loss
• Global Inventory Insurance (Tooling, Inventory, & IP)
• Inventory & Accounting Reporting
• Robust Supplier & NDA Agreements
CUSTOMER SERVICE & SALES SUPPORT

We always give our customers more than they expect. This starts with absolute transparency paired with thorough and responsive open lines of communication. Once your product is ready for market, we’ll help you deliver it directly to your customers in the most efficient and effective manner possible.

Our services include:

• Weekly Customer & Supplier Inventory & WIP Reports
• Boots on the Ground at Supplier Locations
• Quality Control Team in both Asia & US
• Packaging & Design Services
• Retail & E-Commerce Sales Capabilities
• Comprehensive Marketing & Paid-Advertisement Strategies & Algorithms
MINSTER, OHIO

IN-HOUSE EQUIPMENT / CAPABILITIES

- Engineering – All Mfg. Processes
- Robust Design & Programming Software/Technology
- Program Management
- 50-600 Ton Stamping Press & Feeder System (20 Ton Crane)
- Welding, Fabricating, & Polishing
- Full Machine House
  - CNC Mills & Lathes
  - Wire EDM machines
  - Shafts & Screw Machines
  - Prototyping
- Fixture Design & Manufacturing
- Warehousing: 100,000+ Sq. Ft
- Inventory Management
- Quality Control & Metallurgist
- Full Product Assembly & Packaging
  - Returnable Containers / Repacks
NINGBO, CHINA

WAREHOUSING

200,000+ Sq. Ft Warehouse in China

PRODUCT LAUNCH

Product Launch & PPAP

SHIPPING

Freight Consolidation with LTL and Full Containers able to ship bulk packed or individually packed products

QUALITY

Quality Assurance & Product Inspection

COMMUNICATION

Bi-lingual (English, Chinese) staff in constant communication with our team in Ohio

INSPECTION

Supplier Audits & Inspections
THE MARK ONE DIFFERENCE

US versus THEM

By removing all unnecessary costs and only using in-house capabilities, Mark One provides the ultimate customer service experience by increasing quality and timeliness while reducing cost and variables to our clients.
REDUCING CUSTOMER COSTS

Mark One differentiates itself from the competition by offering our customers the best options in different manufacturing processes.

- A to Z Solution Provider
- Manufacturing Process Selection
- Supplier Consolidation (Eg, DAC)
- Mark One International / Subsidies
- Factory Equity
- Close Personal Relationships with Owners/Managers 10+ yrs.
- Freight Consolidation
- Tariff Engineering
- Currency / Exchange
- Raw Material Risks / Costing
- Quality Improvement & Control at the Source

- Customer Cost Reduction:
  - Reduced Overhead
  - Supplier Consolidation
  - Reduced Travel
  - Reduced Freight
  - Reduced Tariffs
  - Domestic Insurance
QUALITY

Quality is paramount and our #1 focus, period.

- Exceed Global Goal of 2,500 DPPM (99.75% or Better)
  - E.g., last month was 1,453 DPPM (218 of 150,000)
- Quality Assurance / Inspection at:
  - Supplier Location,
  - Off-Shore Warehouse Location, and/or
  - Minster, Ohio Facility
- Mark One International Q/C Team
- Experience Metallurgist and Local Lab
- Full Design & Engineering Services from Design to Delivery including Redesign for Manufacturability
- Fully Integrated Quality Improvement Plan
- Inventory Lot Code & Tracking System

Example Product Redesign for Manufacturability
TIMELINESS

Mark One’s “A to Z Approach” fast tracks customer response times and delivery.

- Custom Supply Chain Solutions – 99.4% On-Time Delivery
- Quick & Efficient RFQ Process & Turn-Arounds (7-10 days)
- Multiple Warehouses in Minster, OH ~ 100,000 Sq. Ft
- Multiple Warehouses in Asia and Mexico
- Mark One International Logistics Team
- Weekly Full Container Delivery to USA
- Support Customer’s Kanban & 3PL Requirements
- Assembly & Packaging
- Ship bulk packed or individually packed products
- Eliminate the need for MOQs
- Customizable Release Schedules
A HUMBLE SAMPLING OF PRODUCTS MANUFACTURED
CASTINGS (DIE, SAND, & INVESTMENT) & PERMANENT MOLD
SHAFTS (FORGING, MACHINED, CASTED) & SCREW MACHINING
STAMPINGS & STAMPING DIES
PLASTIC INJECTION MOLDS & PRODUCTION PARTS
SECONDARY PROCESSES / DECORATIVE FINISHES
MACHINED, HEAT-TREATED, PAINTED, PLATED, LASER-ETCH, ANODIZED, PAD-PRINTING, ETC.
FULL PRODUCT ASSEMBLY - START TO FINISH

- Fully Integrated Customer Solutions Offering for Products & Packaging
- Complete Assemblies or Sub-Assemblies in U.S. and/or China
- Full Packaging and Design Capabilities
- Design & Packaging Testing & Development
- Dozens of Privately Labeled Products
- Full Patent and IP Service Offerings with Dozens of Issued Patents
FULL PRODUCT ASSEMBLY - START TO FINISH

- DIE CASTING
- KITTING
- ENGINEERING
- ASSEMBLY
- FASTENER COMPONENTS
- PRIVATE LABEL PACKAGING

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Mark One is much more than Manufacturing.
WE ARE YOUR SINGLE-ORIGIN SOLUTION PROVIDER.